

# 1. IMF'S LATEST HOUSING MARKET ASSESSMENTS

• Korea (<u>Article IV</u>): "House prices have been rising in the Seoul metropolitan area, while prices in other regions have weakened after increasingly rapidly over the past few years. Overall, house prices do not seem overvalued according to the usual affordability metric", says IMF's report.

## 2. GLOBAL HOUSING AFFORDABILITY: WHAT DO WE KNOW?

In this issue of the Global Housing Watch newsletter, Shlomo Angel and Achilles Kallergis spoke with Hites Ahir about their work on global housing affordability. Shlomo Angel is a Professor of City Planning and Director of Urban Expansion at the Marron Institute at NYU. Achilles Kallergis is a Research Scholar in the NYU Urban Expansion program.





Shlomo Angel (left) and Achilles Kallergis (right)

Hites Ahir: The *Land and Housing Survey in the UN Sample of Cities* was recently completed. One of the aims of the survey is to provide a comparative analysis regarding housing affordability in a global sample of 200 cities. What is the main finding from this survey?

**Shlomo Angel and Achilles Kallergis:** Based on preliminary results from an analysis of 170 cities from the 200-city sample, the survey's main finding is that cities across regions do face serious affordability challenges when it comes to housing. The median house-price-to-income ratio was 4.8 and the median rent-to-income ratio was 30 percent, values that are above what is generally considered affordable (house-price-to-annual household income ratio of 3.0, and rent-to-monthly household income ratio of 25 percent or less).

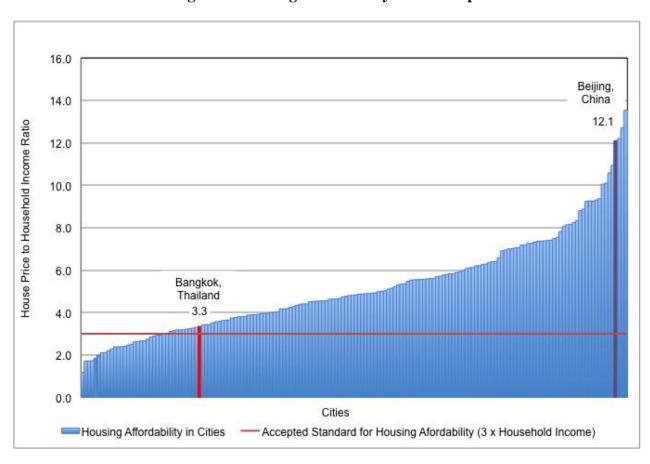


Figure 1: Housing Affordability in the Sample of Cities

Hites Ahir: To study housing affordability, you divide the housing sector between informal and formal housing. You then divide formal housing between public and private housing. And finally, private housing between multi-family and single-family housing. What are the shares for each type of housing at the global level?

**Shlomo Angel and Achilles Kallergis:** One of the most challenging tasks for our city-based surveyors was to identify different segments of housing and their respective shares in the overall housing sector. Certainly, the housing sector in each city is much more granular, yet, for the sake of comparability, we decided to adopt these broad categories. In terms of the global estimated shares, the survey results indicate that in the formal private sector, approximately 38 percent of housing is in multi-family buildings and approximately 34 percent in single-family housing. Public and informal housing in our global sample represent approximately equal shares of 14 percent.

#### Hites Ahir: How do these shares affect housing affordability?

Shlomo Angel and Achilles Kallergis: The different shares and segments of the overall housing sector play an important role in determining affordability. In many ways, the presence of an informal housing sector and public housing sector, which are the most affordable sectors across our city sample, acts as a cushion for low-income residents who cannot afford a dwelling in the formal private sector. If we omit the informal housing and public housing sectors, housing affordability is further exacerbated, particularly in cities that informal housing and public housing represent a significant share of the housing stock. To give an idea, excluding informal and public housing, the global median house-price-to-income ratio increases from 4.8 to 6.1, and the median rent-to-income ratio increases from 30 percent to 35 percent.

Now, there seems to be an interesting interplay between the formal and informal housing market, which based on survey data it would be worth exploring further. For instance, Brueckner and Selod offer an interesting theory based on the idea that informal and formal residents compete for land within a city and that the informal market "squeezes" the formal market, and therefore affects affordability in the formal sector. From a policy perspective, this type of interplay is important, as it implies that formalizing squatter settlements could have beneficial effects for both informal and formal residents.

#### Reference:

Brueckner, J. and Selod, H. 2009. A Theory of Urban Squatting and Land-Tenure Formalization in Developing Countries. *American Economic Journal: Economic Policy* 2009, 1:1, 28–51

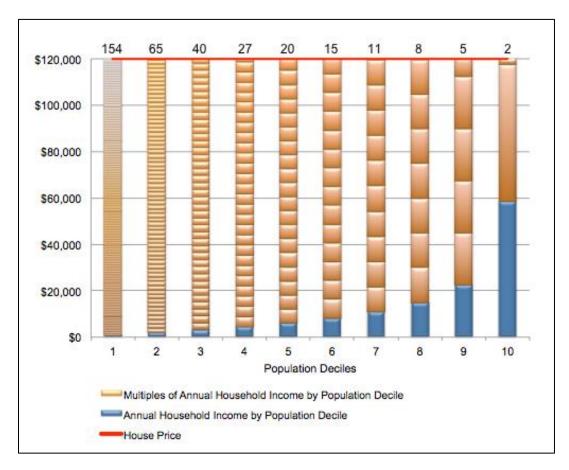
### Hites Ahir: What does the survey results tell us about developing countries?

Shlomo Angel and Achilles Kallergis: One of the major messages of the survey is that affordability challenges are currently present in the growing cities of developing countries. A median house-price-to-income ratio of 4.8 is found in both developing and developed countries. Informal housing, which occupies approximately 18% of the housing sector in developing countries, is the most and in many cases the only affordable sector of the housing market. What is further worrying is that new formal private sector construction is often too expensive

for median households, with the median house-price-to-income ratio for formal private multi-family buildings being 5.3.

For instance, in Kilamba, Angola, a satellite city in the outskirts of Luanda, a typical housing unit costs 17 times the median household income. The current unaffordability in developing countries has serious implications once we consider that between 2015 and 2050, 95% or 2.25 billion of the world's urban population increase is expected to take place in developing countries. Unless, the housing question is addressed, unaffordability in developing countries will further exacerbate in the future.

Figure 2: The numbers on top of each bar represent annual incomes required for the purchase of an US\$120,000 3-bedroom apartment in Kilamba, Angola, for each population decile (from low-income to high income).



### Hites Ahir: And what about developed countries?

Shlomo Angel and Achilles Kallergis: Knowledge on housing affordability in developed countries is far more advanced and in many ways the survey results confirm previous studies on housing affordability. However, differences are present given that our definition of cities based on built-up space do not always coincide with administrative boundaries of urban areas. Median house-price-to-income ratio for developed countries is 4.8. In terms of shares of the housing sector, the bulk of housing units (90 percent) is in formal private housing; about one-tenth is in the more affordable public housing while informal housing represents only 1 percent. It is worth

noting the importance of these shares as both private multi-family and private single-family housing are the least affordable segments of the housing market.

### Hites Ahir: How does the housing affordability picture look like by geographic region?

Shlomo Angel and Achilles Kallergis: As expected, there is variation in terms of housing affordability by region with the most affordable regions being Southeast Asia, sub-Saharan Africa and land rich countries (United States, Canada, Australia) and the least affordable being Western Asia and North Africa, South and Central Asia, East Asia and the Pacific, and Latin America and the Caribbean. An interesting metric developed for the purposes of the survey, is to look at housing affordability of the formal private sector --what we call *Median Affordability* or simply, the ability of the median household in a given city to acquire or rent a housing unit in the formal private housing sector. Based on this metric, in all geographic regions the house price-to-income ratio is higher than the house price-to-income by *Occupant Affordability*, an affordability metric which includes the informal and public housing sectors. The differences are exacerbated in the regions where the informal sector and public housing sector constitute higher shares of the housing stock. In Sub-Saharan Africa, for example, the house price-to-income ratio measured by *Median Affordability* more than doubles.

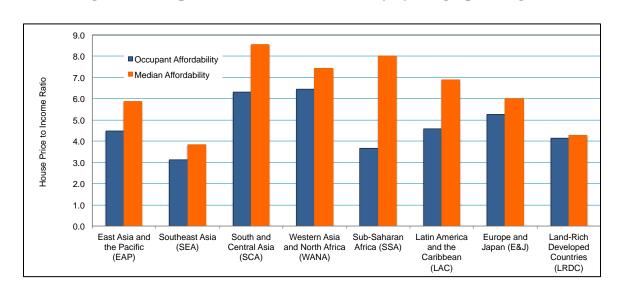


Figure 3: Occupant and Median Affordability by Geographic Region

Hites Ahir: Could you provide two examples, where housing is affordable in one city and it is not affordable in another city? What could explain this divergence?

**Shlomo Angel and Achilles Kallergis:** In the Bangkok metropolitan area, housing is largely affordable with households contributing 3.3 yearly incomes to acquire a housing unit. In Beijing, China, housing is generally unaffordable with the occupant households contributing 12.1 yearly incomes to acquire a housing unit. While these differences are significant it is difficult to explain this divergence by simply relying on the survey data. In

other words, affordability is a complex, idiosyncratic matter explained through a variety of reasons most often pertaining to city population growth, land use management and land use and housing regulations. One of our future tasks is to see how other metrics of the *Monitoring Global Urban Expansion* program such as the growth of the urban extent, the quality of urban layouts, and the land use and regulations regime in the 200-city sample relate to the affordability of housing. For instance, an interesting question arises as to the specific effects of land containment, through regulations such as the imposition of urban growth boundaries, greenbelts etc. to housing prices.

### Hites Ahir: What are the key messages for policymakers?

Shlomo Angel and Achilles Kallergis: The central message from the preliminary survey results indicates a global housing affordability crisis that the formal private housing market alone is failing to confront. This affordability crisis cannot be addressed unless it considers all segments of the housing stock—including public housing and informal housing that are now the only housing solutions affordable to large segments of the urban population—while creating conditions for the private housing sector to reach further down-market. But beyond the changes in housing policies, and given the challenges ahead, there is a need to consider housing policy within a broader urban perspective. Housing is a key aspect of the urbanization process as it determines the spatial arrangements that regulate the cities productive structures and their ability to generate inclusive growth. For housing to be adequate, ample, affordable, and accessible to urban labor markets, land on the urban periphery must remain in plentiful supply and well connected by arterial roads; land and housing regulations must be made more realistic and responsive; property rights in housing must be better organized; and housing finance services must expand their reach.

### Hites Ahir: What's next for your research?

Shlomo Angel and Achilles Kallergis: The results from the survey represent a baseline for further monitoring housing affordability. We expect to continue this monitoring exercise in order to get better insights on housing conditions across the world. Further on, using the 200-city sample as a research vehicle, a sample that is representative of the universe of cities (all areas that in 2010 had a population of 100,000 or more) we hope to further explore critical aspects of the development of cities by adding layers of data. In this context, we are currently considering a survey on transportation that maps both formal and informal transportation networks. Finally, we are planning for a study of water quality across our 200 cities, through the collection and analysis of water samples from several areas in each one of the cities.

# 3. THE CORDON: OTHER VIEWS AND ANALYSIS ON HOUSING MARKETS

- Events: Housing markets and macro-prudential policy (Reserve Bank of New Zealand)
- Cross country: Elements of Effective Macroprudential Policies: Lessons from International Experience (Bank for International Settlements) | Housing collateral and small firm activity in Europe (Bank for International Settlements) | ING International Survey Homes and Mortgages (ING) | Global House Price Index Q2 2016 (Knight Frank) | Global Property Investment (Cluttons) | Q2 2016: Global house price boom accelerates again led by strong growth in China, Europe and North America, but sharp falls in Hong Kong, Russia, Brazil, Egypt, and Mongolia (Global Property Guide) | Housing Finance in Africa—2016 Yearbook (Centre for Affordable Housing Finance in Africa) | Credit Conditions in a Boom and Bust Property Market: Insights for Macro-Prudential Policy (The Quarterly Review of Economics and Finance) |
- Antigua and Barbuda: Antigua and Barbuda's property market rebounds as investments pour in (Global Property Guide) |
- Australia: Housing Market Report Winter 2016 Edition (NAB) | Policy Forum: Housing Policy (The Australian Economic Review) |
- Belize: Demand for Belize's luxury homes is rising (<u>Global Property Guide</u>) |
- Canada: Economics 101—demand, supply, taxes and housing in Vancouver (<u>Fraser Institute</u>) | The impacts of the recent oil price shock on Prairie housing markets (<u>CMHC</u>) |
- **China:** Why Chinese Banks Are Moving Deeper Into Property (<u>Wall Street Journal</u>) | China's Land and Housing Reforms: An Institutional and Empirical Timeline (<u>SpringerLink</u>) |
- Colombia: Situación Inmobiliaria Colombia 2016 (BBVA) | Mercado inmobiliario también se ajustó vía precios, mientras que el financiamiento permanece dinámico (BBVA) |
- Dominica: Dominica's property market to expand after Tropical Storm Erika (<u>Global Property Guide</u>) |
- **France:** Prix immobilier 2016 : le point en France et dans le monde (<u>JDN</u>) |
- **Hong Kong:** Hong Kong: 93,000 flats to be provided in coming 3-4 years (Knight Frank)
- Hungary: After a dramatic two-year property boom, what next for Hungary? (Global Property Guide)

- India: Thus Spake Rajan: Quotable Quotes Of Outgoing RBI Governor On Housing (<u>PropTiger</u>) |
   Proposed Investment Drashti Developers Private Limited Shapoorji Affordable Housing Project (<u>ADB</u>) |
- **Ireland:** An analysis of recent trends in the Irish rental market 2016 Q2 (<u>Daft.ie</u>) |
- Japan: Japan's housing market prices continue to rise, despite sluggish economic growth (<u>Global Property Guide</u>) |
- **Netherlands:** Dutch house prices rising strongly (Global Property Guide)
- New Zealand: Property agents to be targeted by New Zealand's anti-money laundering laws (Global Property Guide) |
- Oman: Expats continue to buoy Oman's property market, despite slowing economy (Global Property Guide)
- **Peru:** Slower house price rises in Lima, following economic slowdown (<u>Global Property Guide</u>)
- Qatar: Qatar's housing boom has suddenly halted, despite amazing yields (Global Property Guide)
- **Singapore:** Concurrent Ownership Restrictions in Singapore's Housing Markets (SSRN)
- **Spain:** El mercado inmobiliario, posicionado para un segundo semestre en positivo (BBVA)
- St. Lucia: St. Lucia's thriving property market (Global Property Guide)
- **Sweden:** What goes up, must come down: Sweden's housing market post 2015 (Focus Economics)
- **Taiwan:** Taiwanese house prices continue to fall due to harsh taxes (Global Property Guide)
- **Thailand:** Thailand's economic downturn weighs on property market (Global Property Guide)
- United Arab Emirates: UAE Property Report for 2016 (Cluttons)
- United Kingdom: The challenges facing Britain's housing market after Brexit (Financial Times) |
  Residential Market Outlook (Cluttons) | Residential Data Shot (Colliers) | The Spatial Impact of
  Employment Centres on Housing Markets (SSRN) | Imbalance between supply and demand underpinning
  prices in town and city markets (Knight Frank) | UK Residential Market Update: New rate reality (Knight
  Frank) | Residential Development Land prices slip in Q2 (Knight Frank) |

### • United States:

Working Paper: New Insights into Rental Housing Markets across the United States: Web Scraping and Analyzing Craigslist Rental Listings (Journal of Education Planning and Research) | America's Rental Housing (JCHS) | Credit Expansion, Competition, and House Prices (SSRN) | How Do People Pay Rent? (Federal Reserve Bank of Boston) | Borrowing Innovation, Achieving Affordability: What We Can Learn From Massachusetts Chapter 40B (Terner Center For Housing Innovation) | Oil Prices and Urban Housing Demand (Federal Housing Finance Agency) | Zoning and the Economic Geography of Cities (NBER) | Why California is so expensive: It's not just the weather, it's the regulation (London School of Economics) |

Other Analysis: The Connection between House Prices and Consumption (Federal Reserve Bank of St. Louis) | Geographies of Inequality (Third Way Next) | Another Look at the Uneven Recovery of Home Prices Across US Metro Areas (JCHS) | A Wealth of Problems: How the Housing Bust Widened the Rich-Poor Gap (Zillow) | Innovations in Preserving Affordable Housing from around the United States (Urban Institute) | Recent Rise in Housing Costs Belies Long-Term Affordability (Federal Reserve Bank of St. Louis) | Geographies of Inequality (Third Way) |

## **ABOUT GLOBAL HOUSING WATCH NEWSLETTER**

The Global Housing Watch Newsletter aims to present a snapshot of the month's news and research on global housing markets. If you have suggestions on new material that could be included or ideas to improve this newsletter, you can send it to Hites Ahir (hahir@imf.org).

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